CENTER FOR REALTOR® DEVELOPMENT

NAR VERIFIED INSTRUCTOR TRAINING:
Instructor Training Equivalency Criteria

Equivalent Training Definition

To satisfy the instructor training requirement through an equivalent program, the training must meet all the following criteria:

1. **Minimum Length**
   Includes at least 14 hours of interactive instructor development training.

2. **Instructor Development Focus**
   The primary purpose of the program is to develop instructional, facilitation, or teaching skills rather than subject matter expertise, technology use, sales, marketing or course creation.

3. **Adult Learning Principles**
   Addresses how adults learn and how instructors can create effective learning experiences for adult learners.

4. **Learner Engagement**
   Teaches strategies for actively involving learners through discussion, participation, reflection, application or other learner-centered approaches.

5. **Learning Environment**
   Addresses how instructors create respectful, inclusive and psychologically safe learning environments.

6. **Facilitation Skills**
   Develops facilitation techniques that support discussion, interaction, questioning and learner participation.

7. **Instructional Design and Planning**
   Covers how instructional methods, activities or learning experiences are selected and aligned with learning objectives.

8. **Practice and Feedback**
   Includes opportunities for participants to practice instructional skills and receive feedback from facilitators, peers, coaches or evaluators.

9. **Broad Applicability**
   Teaches instructional practices that can be applied across a variety of courses, subject matters, audiences and delivery settings rather than a single curriculum, platform or technology solution.

Programs That Typically Would Not Qualify

Programs generally would not meet equivalency requirements if they are primarily focused on:

- Subject matter expertise
- Course authoring only
- Marketing or selling training programs
- Public speaking without instructional methodology (i.e. keynote speaker focused)
- Technology platform training
- LMS administration
- Curriculum-specific orientation only

Identified Equivalent Training Programs

REBI Advancing Real Estate Instructor Excellence (AXIS)
REEA Gold Standard Instructor (GSI)
REEA Distinguished Real Estate Instructor (DREI)
Arizona Adjunct Faculty Certification Course
Florida REALTORS® Learning Centered Instructor Workshop (LCIW)
Georgia Instructor Training (GIT) / GREEA Instructor Training
Massachusetts Instructor Training Program (MITP)
New York State Association of REALTORS® Instructor Training Institute (ITI)
Texas REALTORS® Instructor Training Institute (ITI)
Bob Pike Certified Trainer
U.S. Army Instructor Course
Community College Faculty Development programs
Bachelor's or Master's Degree in Education from an accredited university or college

If you are a provider who is interested in submitting your course for equivalency consideration, please reach out to **educationprovider@nar.realtor**.

NAR VERIFIED INSTRUCTOR